

**Consulate General of India**

**Medan**

Monthly Commercial Report  
May 2023

**A. Trade in goods**

**a) Total trade in goods during  
May 2023**

0	5	2	0	2	3
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Trade of 10 provinces of Sumatra under consular jurisdiction with this post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA) with India	Data not available	Data not available	
Total Global Trade of 10 provinces of Sumatra under consular jurisdiction with this Post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Data not available	Data not available	

**b) Preferential trade in goods during – N/A**

0	5	2	0	2	3
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1	nil	nil	

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1	-	-	-

c) Top 10 items of **import** from India during  
May 2023

0	5	2	0	2	3	
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S.No.	Commodity (6 digit HS tariff line) (Data only for 10 provinces within CGI Medan jurisdiction. ie; AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Value (US\$ million)	Quantity (Million)	Unit of Measurement	% share in total US import of the commodity
1	Data not available	Data not available	Data not available	Data not available	Data not available
2	-	-	-	-	-
3	-	-	-	-	-
4	-	-	-	-	-
5	-	-	-	-	-
6	-	-	-	-	-
7	-	-	-	-	-
8	-	-	-	-	-
9	-	-	-	-	-
10	-	-	-	-	-

Source: Data not available

d) Top 10 items of **export** to India during  
May 2023

0	5	2	0	2	3	
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S.No.	Commodity (6 digit HS tariff line) (Data only for 10 provinces within CGI Medan jurisdiction. ie; AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Value (US\$ million)	Quantity (Million)	Unit of Measurement	% share in total US import of the commodity
1	Data not available	Data not available	Data not available	Data not available	Data not available

e) Potential products of imports from India – May 2023

S.No	Top 10 Commodities imported in Indonesia Sumatra provinces (AC, SU, SB, RI, KR, JA, BE, SS,	World (Export to	India's Share (Export to	India's % Share (Export to	Rationale (Max. 200 words)
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	BB, LA)	Indonesia Sumatra) in million USD	Indonesia Sumatra) in million USD	Indonesia Sumatra) in million USD	
1		-	-	-	

**B. QUALITATIVE**

Month 

0	5	2	0	2	3
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**1. Market Access Alerts** (attach copy of notification) – *N/A*

a. Alerts on customs tariff changes: -

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1.	-	-	-	-	-	-	-

b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)


c. Alerts on standards, technical regulations and conformity assessment procedures:

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1.	-	-	-	-	-

d. Alerts on trade defense measures taken by respective country:  
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or othering VVIP Visit, the meeting is	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS	Effective from	Remarks if any

	being rescheduled to a later references		codes)		
1.	-	-	-	-	-

- e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
1.	-	-	-	-	-

## **2. Feedback**

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
1.	-	-	-	-

- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TA/TC)
1.	-	-	-	-	-	-

- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

S.No.	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
1.	-	-	-	-	-	-

## **3. Trade and Investment:**

- a. Significant trends in trade and investment

1.	Trade in Goods	Data not available	<b><u>India's exports to Indonesia-Sumatra</u></b>	
			<b>Sumatra Imports</b>	<b>Total Value (\$US million)</b>
			-	-
			<b><u>India's imports from Indonesia-Sumatra</u></b>	
			<b>Sumatra Exports</b>	<b>Total Value (\$US million)</b>
			-	-
2.	Trade in Services	Data not available	Data not available	
3.	Investment	-	-	

**India's Foreign Direct Investment in the Sumatra by Industry – N/A**

(US \$ Million)

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Manufacturing	Total		
Wholesale trade			
Retail trade			
Information			
Depository institutions			
Finance (except depository institutions) and insurance			
Real estate and rental and leasing			
Professional, scientific, and technical services			
Other industries			
TOTAL			
Mining			
Utilities			
Manufacturing			

Wholesale Trade			
Information			
Depository Institutions			
Finance (except depository institutions) and insurance			
Professional, scientific, and technical services			
Holding Companies (nonbank)			
Other Industries			
TOTAL			
<i>D Suppressed to avoid disclosure of data of individual companies.</i>			

b. Opportunities for investments/ assets on offer/major company divestment:

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.	-	-	-

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.	-	-	-

d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

**Total – 08** commercial queries answered for the month of May 2023 – **Annexure I (Attached)**

**4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.:** (Max. 500 words)

**5. Details of trade research, information dissemination activity of the commercial wing**  
**May 2023 – Annexure II (Attached)**

**6. Details of activities conducted out of Trade promotion budget:**

BE for current financial year	RE for current financial year	Amount utilised	Details of Activity (Max.200 words)

**7. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government):**

S.No.	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1	-	-	-

**8. Complaints from foreign buyer/supplier on quality and trade dispute:**

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.

**9. Complaints of Indian exporter/importer:**

Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.	Any outcome

**10. Any other issue of importance – Recent developments in our area**

**Economy:**

**1. Confused Looking for Directions, Coal Prices Stuck in Place (cnbcindonesia):**

Coal prices are stagnant. In early trading this week, Monday (8/5/2023), the coal price for the June contract on the ICE Newcastle market closed at US\$ 168.5 per ton. The price is not moving compared to last trading on previous

week. This price is the lowest since January 11, 2022 (US\$ 168.1 per ton) or in the last 16 months or almost 1.5 years. The stagnation in coal prices was due to investors' actions which chose to wait and see and the lack of new catalysts for the movement of coal. Then last week's coal price collapsed due to a number of negative sentiments starting from the surge in production in China and India, the United States central bank's decision to increase interest rates, and India's plan to stop building coal power plants.

<https://www.cnbcindonesia.com/market/20230509064712-17-435615/bingung-mencari-arah-harga-batu-bara-diam-di-tempat>

2. **The Deputy Governor hopes that Coordinating Minister Luhut will Speed up National Projects in North Sumatra**

**Medan, (antara):**

Deputy Governor of North Sumatra, Musa Rajekshah expressed his hopes to the Coordinating Minister for Maritime Affairs and Investment (Menko Marves) Luhut Binsar Pandjaitan to accelerate national projects in the region. These national projects include the construction of the Trans Sumatra Toll Road, Kuala Tanjung Port and the Sei Mangkei Special Economic Zone (SEZ). Ijeck explained that the Sumatra Toll Road is also a national development project. For this reason, Ijeck hopes that the government will prioritize the Kisaran-Rantau Prapat-Dumai road section in 2024 or enter the second phase. With a toll road that connects to Dumai, Ijeck believes that investors will be more interested in seeing that toll road users are quite large, because Dumai is one of the largest palm oil production areas. Apart from that, Ijeck also hopes to optimize the Port of Kuala Tanjung and resolve the issue of industrial gas prices in the SEZ of Sei Mangkei. This is done in order to attract investors to invest and affect occupancy in SEZ Sei Mangkei.

<https://sumut.antaranews.com/berita/529857/wagub-berharap-menko-luhut-percepat-proyek-nasional-di-sumut?page=all>

3. **BPS Noted that the Economy of South Sumatra in the First Quarter of 2023 Grew 5.11 percent**

**Palembang, (antara):**

The Central Statistics Agency (BPS) noted that the economy of South Sumatra Province (Sumsel) grew 5.11 percent in the first quarter of 2023 (yoy). However, when compared quarterly (q to q) or compared to the fourth quarter of 2022, the South Sumatran economy contracted by 0.11 percent. The sector that is the largest source of economic growth in South Sumatra viewed based on the business field is mining with a contribution of 1.27 percent to this economic growth figure. Based on the size of the Gross Regional Domestic Product (GDP), at current prices in the first quarter of 2023 it reaches IDR



151.14 trillion and at constant 2010 prices it reaches IDR 86.63 trillion. The three business sectors that dominate are mining and quarrying with a distribution of 25.8 percent, the processing industry with 18.01 percent, and the agriculture, forestry and fisheries sector with a distribution of 13.65 percent. Meanwhile, based on expenditure, the largest source of economic growth in South Sumatra on an annual basis was contributed by foreign exports of 8.73 percent, followed by household consumption of 3.49 percent and gross fixed capital formation (PMTB) of 0.16 percent.

<https://sumsel.antaranews.com/berita/705714/bps-catat-ekonomi-sumsel-triwulan-i-2023-tumbuh-511-persen?page=all>

4. **The Minister of Trade, Zulkifli Hasan, said that the Opportunities for Viscose Fiber Exports to India have Increased**

**Jakarta, (antara):**

The Minister of Trade (Mendag) Zulkifli Hasan said that exports of viscose rayon fiber or viscose staple fiber (VSF) products had the opportunity to increase after being released from the second extension of the imposition of antidumping duties (BMAD) in India. With the cancellation of the BMAD reimposition, market access for said products will be very wide open. The cancellation of BMAD for VSF products is based on the Semi-Annual Report of the World Trade Organization (WTO) published by the Government of India on April 19, 2023. With this decision, the final recommendation from India's Directorate General Trade Remedies (DGTR) which was published on December 19, 2022 was declared cancelled. Indonesian exporters are no longer subject to BMAD of US\$0.103-0.512 per kilogram. The Director General of Foreign Trade of the Indonesian Ministry of Trade, Budi Santoso, stated that the cancellation of the imposition of BMAD should be grateful. Based on data from the Central Statistics Agency, VSF Indonesia's export performance to India reached its highest value in 2022, amounting to US\$110 million. Meanwhile, for the January-February 2023 period, the value of Indonesia's VSF exports to India was recorded at US\$11.05 million, up 32.18 percent from the same period in 2022 which amounted to US\$8 million.

<https://riau.antaranews.com/berita/332913/mendag-zulkifli-hasan-sebut-peluang-ekspor-serat-viskose-ke-india-meningkat>

5. **The Provincial Government of North Sumatra Welcomes the Indian Government's Cooperation Program Offer**

**Medan, (analisdaily):**

Regional Secretary for North Sumatra Province (Sekdapro) Arief S Trinugroho welcomed the offer of cooperation on various programs by the

Government of India through the Consulate General of India in Medan. Arief said the various programs offered would be studied first, including seeing all the potential that would provide benefits to both parties, both Indonesia, especially North Sumatra Province and also India. Arief expressed his gratitude to the Consulate General of India in Medan for giving such great attention to North Sumatra. It is hoped that the cooperation that will be established will add to the sense of brotherhood between Indonesia and India. Consul General Shri Shubham Singh conveyed several cooperation programs that could be carried out with the North Sumatra Provincial Government. Among other things, offering cooperation programs in the economic field, ecotourism, mangrove planting, security, investigative technology, trade and others. The consulate will submit their offer in writing addressed to the Governor as well as the Secretariat.

<https://analisadaily.com/berita/baca/2023/05/11/1041975/pemprov-sumut-sambut-baik-tawaran-program-kerja-sama-pemerintah-india/>

#### 6. **Quarter I-2023, Batam Contributes 78 Percent of Riau Archipelago's Exports**

##### **Batam, (kompas):**

Apart from contributing 82.9% of the investment, Batam also made a large contribution to export activities in the Riau Islands. Throughout the first quarter (January-March) of 2023, Batam's export contribution reached 78 percent of the Riau Islands Province's total exports of US\$5,105.95 million or the equivalent of Rp.75.8 trillion. Head of BP Batam, Muhammad Rudi welcomed the news. This is inseparable from the efforts and strategic plans of BP Batam in modernizing port facilities in order to facilitate trade abroad. The Batam Central Statistics Agency (BPS) noted that the largest export value for Batam City in March 2023 came from Batu Ampar Port with an achievement of US\$858.44 million. Then, Sekupang Port with a value of US\$223.55 million, and Kabil/Panau Port with a value of US\$81.52 million. Meanwhile, the countries that became Batam's export destinations were dominated by Singapore (1,443.01 million US dollars), the United States (1,028.94 million US dollars), China (286.08 million US dollars), Japan (113.37 million US dollars), and India (95.41 million US dollars). Rudi is optimistic that Batam's export value will continue to increase in line with the ongoing construction and improvement of the Batu Ampar Port. He hopes that the port can become a modern loading and unloading port in the future.

<https://www.kompas.com/properti/read/2023/05/17/050000221/triwulan-i-2023-batam-sumbang-78-persen-ekspor-kepulauan-riau>

**7. Medan City Government Focuses on adding MSME Export Commodities Medan, (antara):**

The Office for Cooperatives, Industry and Trade of Medan, North Sumatra, is focusing on adding export commodities from micro, small and medium enterprises (MSMEs). The office has recorded several MSME actors whose products have the potential to be traded across countries. However, their products still have deficiencies that need to be improved by the Medan City Government. Since March 2023, the Medan City Government has succeeded in exporting at least 12 MSME commodities, weighing around 30 tons, every month. One of the biggest exports from MSMEs is coffee, which is sent to the United States of around 25 tons every month. Then there were around 0.8 tons of butterfly pea tea bags exported to Saudi Arabia. Then the Andaliman sauce which is in demand by Dutch consumers. It was approximately 2,500 pieces of woven cloth sent to buyers in Germany and Zimbabwe.

<https://www.antaranews.com/berita/3550677/pemkot-medan-fokus-tambah-komoditas-ekspor-umkm>

**8. Investment Value Increases, Citramas Group Appreciates BP Batam's Strategic Plan**

**Batam, (idnnews):**

CEO of Citramas Group, Kris Taenar Wiluan, appreciated all of BP Batam's strategic plans in accelerating development. BP Batam is prioritizing the construction and development of supporting infrastructure such as arterial roads, Hang Nadim International Airport, and Batu Ampar Port, for future investment growth. Under the leadership of Muhammad Rudi as Head of BP Batam, the city which has a population of around 1.3 million has succeeded in becoming an economic locomotive in the Riau Islands Province. To note, a positive signal comes from investment in Batam City. Both foreign and domestic capital. Based on the records of the Ministry of Investment/Investment Coordinating Board (BKPM) of the Republic of Indonesia, the number of projects for Foreign Direct Investment (FDI/PMA) in Batam City has increased by a percentage of 100.97 percent. In the first quarter of 2023, the number of FDI projects increased to 826 or 415 more projects when compared to the same period in 2022. Meanwhile, Domestic Investment (PMDN) rose drastically with a percentage reaching 200.42 percent or as many as 1,418 projects in the first quarter (January-March).

<https://www.idnnews.id/nilai-investasi-naik-citramas-group-apresiasi-rencana-strategis-bp-batam/>

**9. Acting Governor of Aceh Proposes Regional Arrangement and**

## **Infrastructure Development in Border Areas**

### **Jakarta, (waspada):**

Acting Governor of Aceh, Achmad Marzuki, proposed regional arrangement and infrastructure development in the state border area in Aceh Province. The construction includes the main service center, buffer service center and gateway service center. Achmad Marzuki added, as an icon of the state border in the northernmost region, Rondo Island is the territory of Sabang, Aceh Province which is Indonesia's outermost island which is located in the Andaman Sea and borders with the territory of India, namely the Nicobar Islands. Achmad Marzuki also said that there are five other islands that also need attention, such as the Island of Benggala, Rusa, Raya Island, Selaut Besar, and Simeuleucut Island. The five islands need development including State Boundaries, Defense and Law, Economy, and in Disaster. Indonesia currently has 8 State Cross-Border Posts (PLBN) that are in operation and 5 others are ready to be inaugurated, and this is President Joko Widodo's priority.

<https://waspada.id/aceh/pj-gubernur-aceh-usul-wilayah-perbatasan-negara-ditata-dan-dibangun/>

## **10. Consul General of India Collaborates with Homemade Indonesia, Holds Cooking Workshop**

### **Medan, (tribunnews):**

The Consulate General of India in Medan in collaboration with Homemade Indonesia held a cooking workshop as part of the 2023 International Year of Millets (#IYM2023) celebration, Sunday (28/5). This event is also supported by Rich's Products Indonesia, Columbia Asia, Panen.co, HOCK and Supplier Bubuk India. This event focuses on spreading awareness about healthy and sustainable eating habits and the benefits of millet. The United Nations General Assembly declared 2023 the International Year of Millet in March 2021 during its 75th session. Millet can be grown in arid lands with minimal inputs and is resistant to climate change. Therefore, it is an ideal solution for countries to increase self-sufficiency and reduce dependence on imported cereal grains. Its consumption and production will help solve the worldwide problem of food shortages and will also assist farmers in diversifying their incomes. Millet is high in vitamins, has a low glycemic index and is an energy generator. In the event, Chef Richie and Chef Rahmat from Rich's Products Indonesia trained guests to make pancakes and pasta using millet. Indonesian citizens and other nationals who are in Medan attended the event.

<https://medan.tribunnews.com/2023/05/29/konjen-india-berkolaborasi-dengan-homemade-indonesia-gelar-workshop-masak>

**11. 13 New Toll Roads Are Targeted To Operate By The End Of This Year, Including North Sumatra**

**Jakarta, (analisadaily):**

The Ministry of Public Works and Public Housing (PUPR) is targeting 13 new toll roads to operate by the end of 2023 to increase multimodal connectivity for more efficient national logistics system services. From 2020 to May 2023, 535.5 km have been completed and will follow 309.78 km of new toll roads spread over 13 sections by the end of 2023. The total length of toll roads that have been fully constructed/functional and operational until 2024 is targeted to reach 3,455 km. The new sections which are targeted to operate until the end of 2023 include the Sigli-Banda Aceh Toll Road sections 5-6 (13.2 km), Kuala Tanjung-Tebing Tinggi-Parapat Toll Road sections 1-2 (38.45 km), Kisaran-Tebing Toll Road Highway (47.6 km), and Binjai-Langsa Toll Road (26.2 km). The construction of toll roads is very beneficial in supporting regional economic growth because the mobility of goods, logistics and people becomes faster and more efficient due to reduced travel time and savings in transportation operational costs. Strengthening local MSMEs is also part of the development of toll roads where each rest area is not only filled with big brands but also local MSME products.

<https://analisadaily.com/berita/baca/2023/05/29/1042644/13-ruas-tol-baru-ditargetkan-beroperasi-akhir-tahun-ini-termasuk-di-sumut/>

**12. Bengkulu City Government: Potential Regional Revenue from Foreign Workers Reaches IDR 2 billion**

**Bengkulu, (antara):**

The Bengkulu City Government stated that the potential for Regional Original Revenue (PAD) from Foreign Workers (TKA) working in the region reaches IDR 2 billion. Head of the Bengkulu City Manpower Service Firman Romzie said, through the regional retribution the Bengkulu City Government could get US\$100 per person in one month. Previously, the Bengkulu Province Manpower and Transmigration Service (Disnakertrans) stated that as of May 2023 there were 212 Foreign Workers who worked for a number of companies in the area. Of the 212 foreign workers, it is predicted that it will increase again in July 2023 and even reach 70 percent from the beginning of 2023. This is because this year there is no ban on companies hiring foreign workers due to the COVID-19 pandemic some time ago. Then for TKA who are currently working in the Bengkulu Province region come from China, Taiwan, Malaysia, India, the United States, South Korea, Australia and other countries.

<https://bengkulu.antaranews.com/berita/290565/pemkot-bengkulu-potensi->

pad-dari-tenaga-kerja-asing-capai-rp2-miliar

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